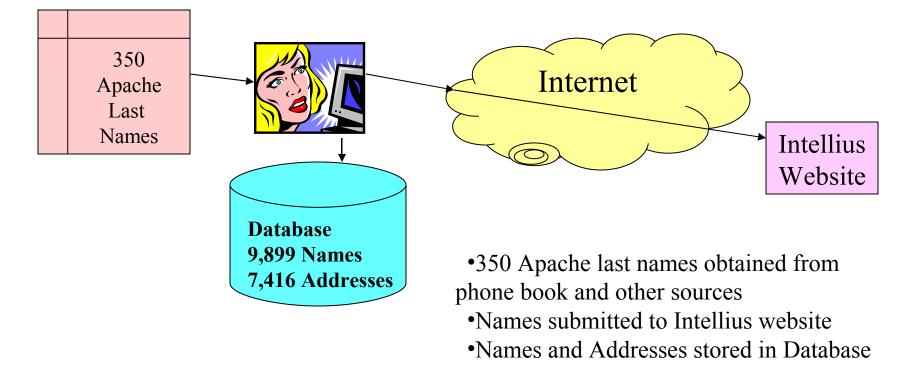
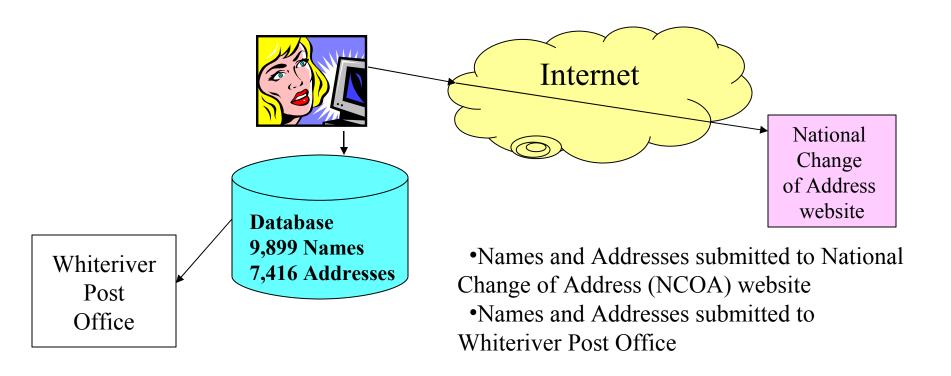


Step One: Mining the Data



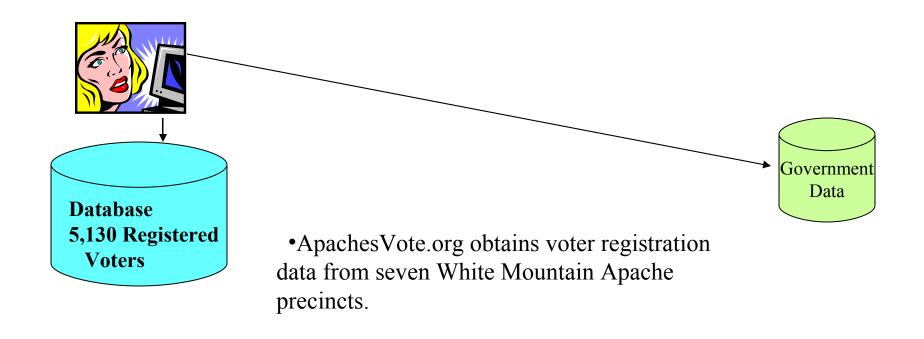


Step Two: Scrubbing the Data



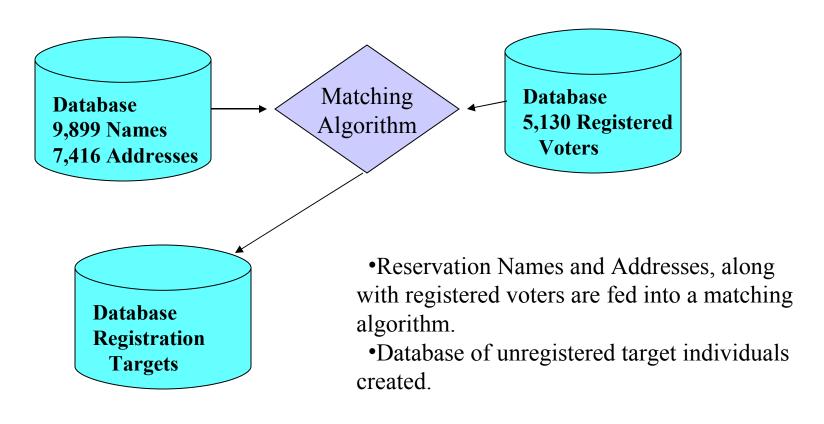


Step Three: Obtaining Voter Registration Lists



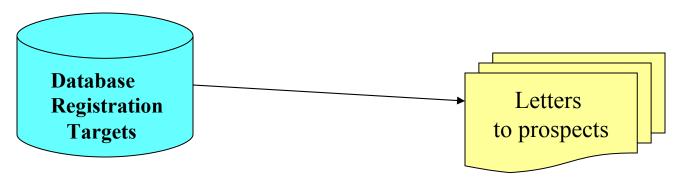


## Step Four: Comparing the Data





Step Five: Sending the Letters



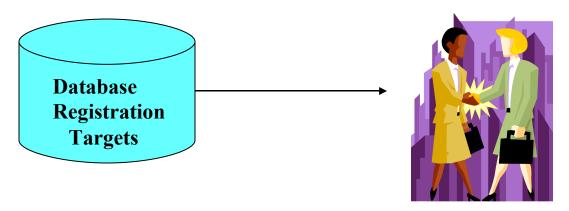


Celebrity letter writer

- •Letters signed by celebrity sent to unregistered individuals, asking them to register
- •Radio, newspaper and web promotion



## Step Six: Follow Up Visits



•Follow up visits to people not registered



Step Seven: Special Events for Registered Voters

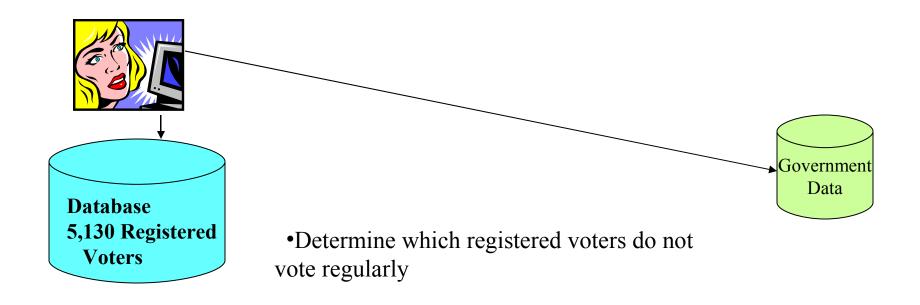




•Events for registered voters, such as concerts or barbecues

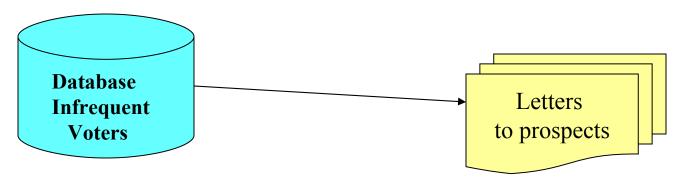


Step Eight: Obtain Voter Turnout Information





Step Nine: Ask Infrequent Voters to Sign Up for Permanent Mail Voter Status



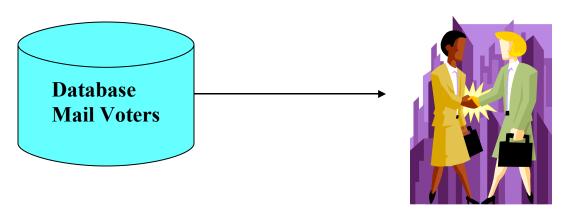


Celebrity letter writer

•Letters signed by celebrity sent to infrequent voters, asking them to sign up for vote by mail



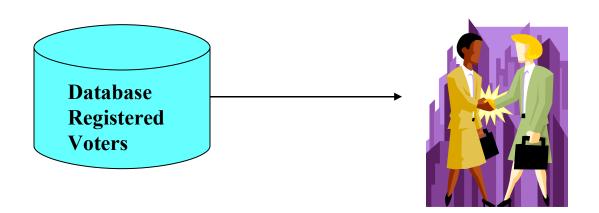
Step Ten: Canvas to See Mail Voters have Voted



•Prior to the election, canvas to see that mail voters have voted.



Step Eleven: Canvas to See Non-Mail Voters have Voted



•On election day, canvas to see registered voters have voted.